

BANCA **SISTEMA**

1Q26 RESULTS
May 12th, 2026



- **CF+BST: Indicative Timeline of the Transaction and of the Merger**
- **Combined Entity: Key Figures**
- **2026 Management Priorities**



- **Banca Sistema – 1Q26 Results**
- **Annexes**

INDICATIVE TIMELINE

6 March '26	Change of Control of Banca Sistema (BST) following CF+'s acquisition of a controlling stake
16 March '26	Appointment by co-option of CEO and GM Iacopo De Francisco
23 April '26	Appointment of the new Board of Directors / Board of Auditors of BST
11 May – 12 June '26	Mandatory public tender and exchange offer
By June '26	Translisting of KK and payment of the deferred consideration for the voluntary public tender offer
By June '26	Approval by BoD of the merger plan of CF+ into BST and submission of the relevant filing to Bank of Italy
By YE '26	KK Deconsolidation from CF+ Group
By YE '26	Legal and operational merger of CF+ into Banca Sistema
By YE '26 – 1Q '27	New Business Plan

CONSOLIDATED BALANCE SHEET – 1Q26

Unaudited figures

**BANCA
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		BST 1Q26	CF+ 1Q26	Consolidated 1Q26 ⁽¹⁾
Assets (€m)	Factoring	1,567	184	1,751
	Factoring - PA	612	-	612
	Factoring - Corporate	954	184	1,138
	Tax Credit	542	399	941
	Refundable Tax Credit - IVA/IRES	252	330	582
	Transferable Tax Credit - Superbonus	290	69	359
	Financing	176	660	836
	Salary backed-loans	572	-	572
	Legacy (run-off) ⁽²⁾	-	275	275
	Loans to Customers	2,857	1,518	4,374
	Govies	1,330	453	1,783
	Cash & Treasury	209	120	328
	Other ⁽³⁾	292	278	420
	Total assets	4,687	2,368	6,906
Liabilities & Equity (€m)	Core funding	4,000	2,017	6,027
	Current accounts	274	-	274
	Term deposits	2,350	1,538	3,899
	Banks	191	180	371
	Repos	1,001	256	1,257
	Other ⁽⁴⁾	183	43	226
	Other interest bearing liabilities ⁽⁵⁾	-	36	36
	Other liabilities ⁽⁶⁾	341	66	408
	Equity	346	249	435
	o/w AT 1	46	39	85
	o/w minorities	18	-	64
	o/w shareholders' net equity	282	210	286
	Total Liabilities & equity	4,687	2,368	6,906

Balance Sheet Key Figures

- **Factoring PA** includes without-recourse factoring with a Public Administration entity as debtor and represents **~9%** of **1Q26** consolidated total assets of which **€266m** classified as NPEs:
 - €175m of past due mainly resulting from the reclassification occurred in 1Q25 («New DoD»)
 - €91m UTP/Bad Loans of which €7,1m with 0% RW density given the positive court ruling of EHCR received
- **Factoring Corporate** includes both **with-recourse** and **without-recourse** exposures to corporate clients, represents **~16%** of **1Q26** consolidated total assets and is primarily concentrated in the **entertainment sector**, (**~60%** of total factoring corporate exposure)
- **Tax Credit** includes refundable receivables related to **VAT/IRES**, and transferable receivables related to Ecobonus and €61m of ABS (with ecobonus assets as underlying)
- **Financing** consists mainly of SACE/MCC guaranteed loans, with an overall **secured portion** of **~75%** (guarantee mix: 66% SACE and 34% MCC)
- **Core funding** is primarily composed of **retail deposits** accounting on an aggregated basis for **~€4.0bn+** of which **~34%** with **Italian Clients**

(1) Consolidated 1Q26 figures differ from the sum of the figures of each individual entity as a result of consolidation/ intercompany items including badwill (2) Asset salmost entirely covered by APS guarantee scheme (3) In BST, Other Assets include assets held for disposal related to Kruso Kapital (€207m), tangible/intangible assets (€57m), tax assets (€15m) and other assets (€13m); In CF+ includes the stake in BST (€117m), Alternative Investment Fund units (€66m), DTA (€27m), APS premium (€26m), Tangible/Intangible assets (€12m) and other assets (€33m); (4) In BST Other Core Funding includes Securities (€156m), CDP funding (€26m) and derivatives (€1m). In CF includes corporate funding (5) Other interest bearing liabilities of CF+ include €25m of AT1 instrument (6) Other Liabilities of BST includes liabilities held for disposal (€71m), tax liabilities (€32m), due to customers (€45m), provisions for risks and charges (€41m) and other items (€152m); In CF+ such item includes deferred purchase price related to the transaction (€24m) and other liabilities for the remaining portion

CONSOLIDATED RISK WEIGHTED ASSETS – 1Q26

Unaudited figures

**BANCA
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	Risk weighted Assets (€m)	BST 1Q26	CF+ 1Q26	Consolidated 1Q26
RWA (€m)	Factoring	1,034	111	1,145
	Factoring – PA	406	-	406
	Factoring – Corporate	628	111	739
	Tax Credit	21	8	28
	Refundable Tax Credit - IVA/IRES	-	2	2
	Transferable Tax Credit - Superbonus	21	6	27
	Financing	29	127	155
	Salary backed-loans	147	-	147
	Legacy (run-off)	-	275	275
	Loans to Customers RWA	1,231	520	1,751
	Other Credit RWA ⁽¹⁾	185	87	272
	Credit RWA	1,416	607	2,022
	Operating & other RWA ⁽²⁾	201	82	283
RWA Credit Density (%)	Kruso Kapital	-	-	176
	Total RWA	1,617	689	2,482
	Factoring	66%	60%	65%
	Factoring – PA	66%	0%	66%
	Factoring – Corporate	66%	60%	65%
	Tax Credit	4%	2%	3%
	Refundable Tax Credit - IVA/IRES	0%	0%	0%
	Transferable Tax Credit - Superbonus	7%	9%	7%
	Financing	16%	19%	19%
	Salary backed-loans	26%	-	26%
	Legacy (run-off)	-	100%	100%
	Loans to Customers	43%	34%	40%

RWA Key Figures

- Capital is **allocated to capital-light products**, with **factoring PA NPE exposure** — the most capital-intensive asset — accounting for **~15%** of **consolidated RWA**
- Factoring** is the **largest source of capital absorption**, predominantly within the **Corporate segment**, and represents the **Bank's main strategic core business**
- Tax Credits** carry **near-zero capital absorption**, with Credit RWA density **below 5%** across both **Banca CF+** and **BST ex KK**
- Financing** show a Credit RWA density of **15–20%**, as **~75%** of the portfolio benefits from **state-guarantee coverage**
- Salary-backed loans** capital absorption reflects both the **SRT application** and the **more favorable risk weights** granted by the regulator (mainly 35% RW density)
- Legacy** (run-off) stems from the former Credito Fondiario's activity as debt purchaser and consists of several securitization notes (with underlying **NPEs**) with **coverage above 20%** (100% Credit Density in line with Art. 127 CRR)

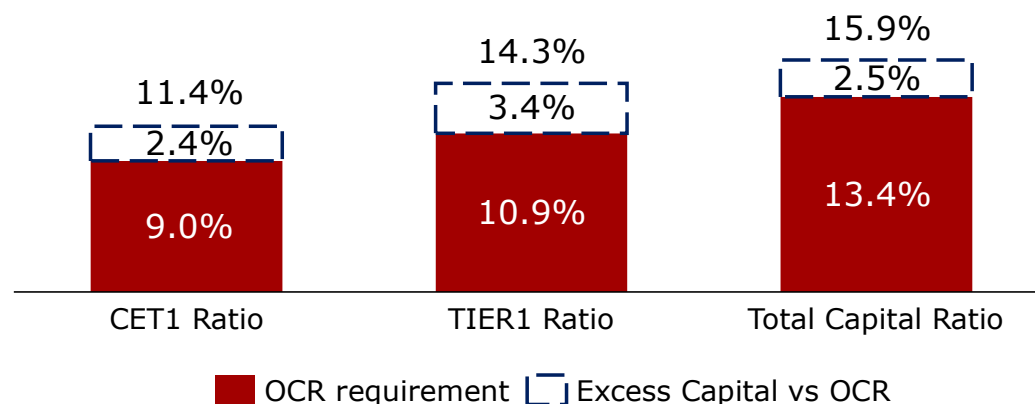
(1) Includes Credit RWA related to tangible/intangible assets, tax assets and other residual assets and alternative Investment Fund units, DTA and APS premium and does not include the stake in Banca Sistema (2) Including operating, market and CVA

CONSOLIDATED CAPITAL RATIOS – 1Q26

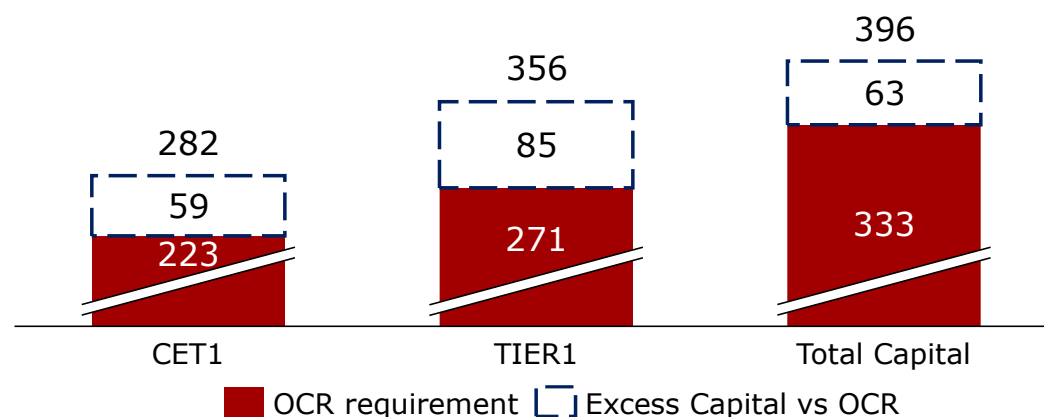
Unaudited figures

**BANCA
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Capital ratios 1Q26 (%)



Capital buffers 1Q26 (€m)



Capital adequacy highlights

- The **applicable OCR Requirement until the merger is completed** is the one set for **Banca CF+**, which acts as the **consolidating entity for prudential purposes** and therefore extends to the entire combined perimeter
- The combined entity maintains a **solid capital position** with **capital ratios above regulatory requirements**. Based on **aggregated RWA of €2,482m** it holds meaningful headroom over regulatory requirements (OCR) across all capital layers:
 - **CET1: 11.4%** vs 9.0% OCR requirement
 - **Tier 1: 14.3%** vs 10.9% OCR requirement
 - **Total Capital Ratio: 15.9%** vs 13.4% OCR requirement
- Further upsides** on **capital ratios** are expected to be realized upon the completion of the integration process driven by the **deconsolidation of Kruso Kapital** and the **merger of the two legal entities** (*optimization of minorities-related computable capital*)

CF+ /BANCA SISTEMA AGGREGATED PRO FORMA P&L – 1Q26

**BANCA
SISTEMA**

Unaudited figures

Managerial view

Net Banking Income (€m)	Net Banking Income (€m)	BST "Ex KK" 1Q26	CF+ 1Q26	Aggregated 1Q26
	Gross income	48.8	29.9	78.7
	Factoring	25.0	3.1	28.1
	Tax Credit	8.1	7.4	15.4
	Financing	2.3	11.7	13.9
	Salary Backed Loans	4.7	-	4.7
	Govies	7.1	3.6	10.7
	Other	1.6	4.2	5.8
	Interest expenses	(23.9)	(12.1)	(36.0)
P&L (€m)	Net Banking Income	24.9	17.8	42.7
	P&L (€m)	BST "Ex KK" 1Q26	CF+ 1Q26	Aggregated 1Q26
	Net interest income	14.8	16.1	30.9
	Interest income	38.7	28	66.9
	Interest expenses	(23.9)	(12)	(36.0)
	Net fees	4.0	1.3	5.3
	Other income	6.1	0.4	6.5
	Net Banking Income	24.9	17.8	42.7
	Net write-downs/write-backs	(4.0)	(3.0)	(7.0)
	Net financial results	20.9	14.8	35.7
	Operating expenses "Recurring"	(14.8)	(13.9)	(28.7)
	PBT "Recurring"	6.1	0.9	7.0
	Cost of risk (bps) ⁽²⁾	(62)	(84)	(69)

P&L Key Figures

- **Factoring** is the most important product in terms of 1Q26 net banking income, accounting for 36% of total **gross income** ⁽¹⁾, followed by Tax Credit (20%) and Financing (18%)
- **Net interest income** represents ca. 72% while **fees** ca. 12% of total net banking income
- **Cost-income** at ~**69%** represents the starting point **before synergies** to be exploited with the merger of the two entities
- **Higher Net write-downs in CF+** due to a **higher-risk product mix** and different **client base**. **Cost of risk** (annualized) of the combined entity was equal to **69bps**
- **Badwill** and **costs** related to the **Public Exchange and Tender Offer and the integration** must be considered as **one-offs** and **are not included in the figures shown in the table**
- **PPA** results indicate a **provisional Badwill of €76.5m** ⁽³⁾, arising from the difference between the consideration paid and the share of tangible net equity acquired
- **PPA effects** as of 31 March 2026 are **provisional** and **will be remeasured upon completion of the process**, in accordance with IFRS3 requirements, **within 12 months** from the **acquisition date**

(1) Gross Income equal to the sum of Interest income, Net fees and Other Income (2) Write-downs / average loans to customers (3) €87m of badwill before PPA effect mainly related to deposits, government bonds and loans to customers

CF+/B. SISTEMA AGGREGATED PRO FORMA UNIT ECONOMICS – 1Q26

**BANCA
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	Product	BST "Ex KK" 1Q26	CF+ 1Q26	Aggregated 1Q26
KPIs (%)	Factoring	7.0%	7.5%	7.0%
	Tax Credit	7.0%	9.4%	8.0%
	Financing	5.1%	6.9%	6.5%
	Salary backed loans	3.4%	-	3.4%
	Legacy (run-off)	-	5.9%	5.9%
	Asset yield (%)	6.1%	7.3%	6.5%
	Cost of Funding (%) ⁽¹⁾	(2.6%)	(2.5%)	(2.5%)
	Cost of Risk (%) ⁽²⁾	(0.6%)	(0.8%)	(0.7%)
	Net revenues (%)	2.9%	4.0%	3.3%
	Cost-Income ratio (%)	62%	78%	69%

2.5% ex. Tier 2 and other
residual liabilities

Key highlights

- CF+ operates with a client base that supports higher lending yields within both **Factoring** and **Tax Credit** (High Yield segment), a feature not captured by Banca Sistema in its product offering
- Banca Sistema **7.0% return** on Factoring product which would be **5.2% excluding LPIs** (both accrued and collected)
- Within the **Financing segment**, **Banca Sistema** serves an exclusively **captive client base**, originating from existing Factoring relationships, whereas **CF+** operates with an **open-market client base** including the **digital lending** segment, focused on small and micro enterprises (with an average ticket size of c. €150k), characterized by a **higher risk profile** and, consequently, **higher yields**
- Salary Backed Loans** represent a product of Banca Sistema not offered by Banca CF+ and embeds yields of the Legacy portfolio and is gradually repricing new originations at higher rates (ca. 4%-5%)
- Banca CF+'s cost of risk** reflects the different product mix and the client segments served

(1) The analysis assumes that the cost of funding is fully applied to the entire exposure (2) Includes Net Write-downs and provisions for risks and charges

2026 MANAGEMENT PRIORITIES

- **Deliver CF+BST industrial integration**

- Complete the OPAS process
- Execute the integration plan: KK deconsolidation; legal, organisational and IT merger
- Capture synergies

- **Stabilise the Public Administration (PA) factoring business and implement the “New Normal” operating model**

- DD on operational compliance to DOD
- Back book – disposal/securitisation to reduce exposure and limit contagion effect
- Front book – revolving securitisations at 180+1 days

- **Lay the foundations to unlock the full potential of CF+BST**

- Review the football and tax securitisation programmes
- Review the Spain JV to unlock growth in the country
- Review the SBL business line
- Establish new business lines: Acquisition Finance & Structured Finance
- Assess potential M&A options (if any)



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EXECUTIVE SUMMARY

COMMERCIAL PERFORMANCE

- **Strong rebound in factoring turnover** (€1.4bn) which posted a **+29% y/y growth** thanks to **PA** (+42% y/y) and **Private sector** (+14% y/y) while **Superbonus** showed a physiological decline (-63% y/y)
- **Turnover to Spanish and Portuguese** clients represents **17% of total turnover**
- Turnover in **Entertainment sector** represents **27% of total turnover**
- **Solid growth in CQ new volumes** at €35m (+22% y/y)

P&L

- Starting from 1Q26 figures are net of KK contribution
- **Adjusted interest income** equal to €20.3m (-30% y/y) linked to €10.3m one off booked in the 1Q25 (mainly related to accrual on ECHR receivables), **positive trend in fees** (€4.0m, +3.1x y/y), **net banking income** equal to €24.9m (-26% y/y), **cost under control** (€15.4m, +1% y/y), **cost of risk** at 62bps, **net profit** equal to €3.8m (-67% y/y)
- Among the positive element of the quarter, rebound in **revenues from commercial loans and lower interest expenses**.

FURTHER REDUCTION IN NON PERFORMING EXPOSURE

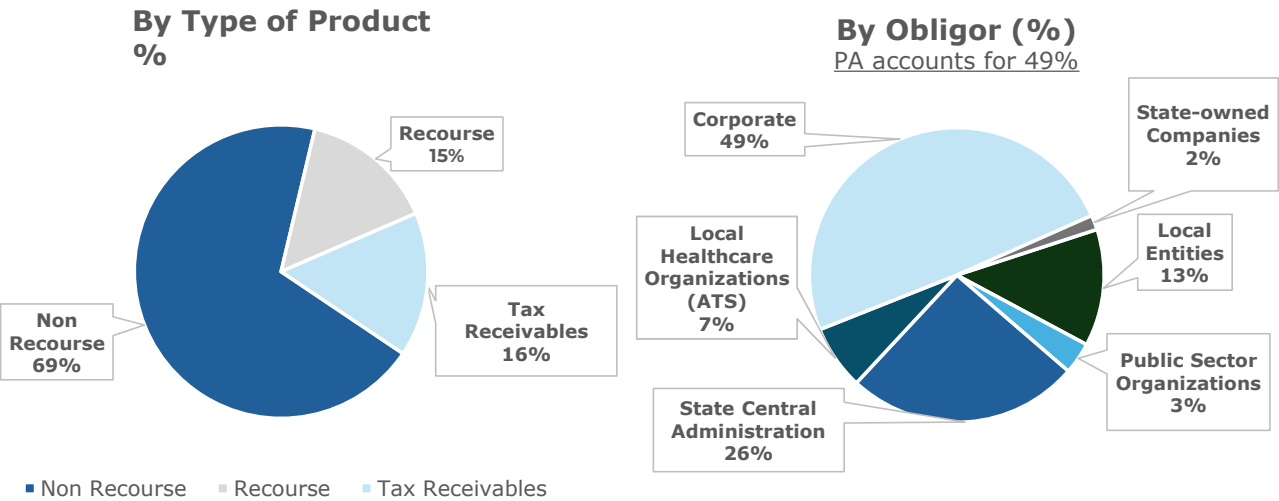
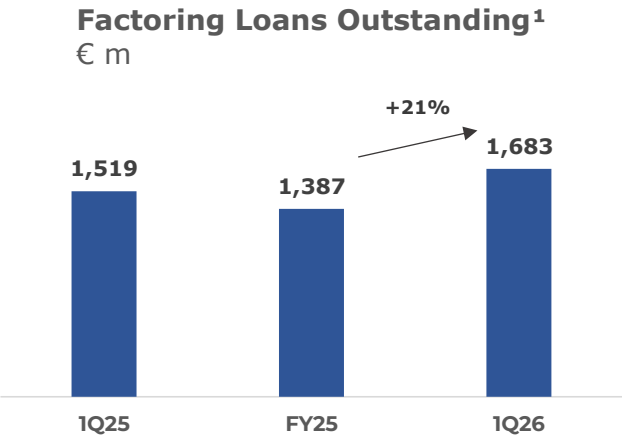
- **Gross NPEs decreased** by -6% vs YE25, figures are net of KK NPEs reclassified under discontinued activities
- **Gross NPE ratio moved q/q from 16.7% to 14.5% / Net NPE ratio from 14.6% to 12.6%**
- **NPE coverage ratio increased q/q** from 14.8% to 15.3%
- **Gross NPEs sharply decreased since 1Q25**, when reclassification of Past due Loans has been implemented to take into account different interpretation of DoD rules, **moving from €581m to €400m, Gross Past due loans from €333m to €199m. Net NPE decreased by 35% y/y (€339m), net past due loans decreased by 40% y/y (€197m)**
- **Cost of risk** in the quarter was equal to **62bps**

BALANCE SHEET AND CAPITAL RATIOS

- **Total assets increased** YTD by +8% thanks to higher loans and higher government bond portfolio
- **Due to customers increased** by +6% YTD thanks to term deposits (+4%) and higher REPOs
- **Capital ratios** are calculated, **starting from 1Q26** (change of control in favour of CF+), **on an individual basis**.
- **CET1 ratio** on a individual basis moved q/q from 17.16% to 15.62% / Total capital ratio from 20.18% to 18.44%
- **CF+ CET1 ratio and Total capital ratio on a consolidated basis were equal to 11.4% and 15.9% respectively**

FACTORING COMMERCIAL PERFORMANCE

Outstanding breakdown (31.03.2026)² €1,650m

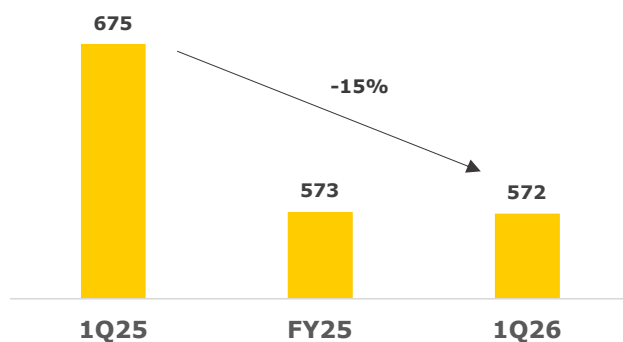


Note: (1) Figures exclude Superbonus tax credits, accounted for in other assets and amounting to €229million as of 1Q26; (2) Factoring outstanding management account. Factoring customer loans, item of the Balance Sheet (slide 14) differ from management account for the following elements: Recourse factoring non-financed portion; Provisions; LPI; deferred income.

SALARY BACKED LOANS (CQ) COMMERCIAL PERFORMANCE

CQ Loans Outstanding

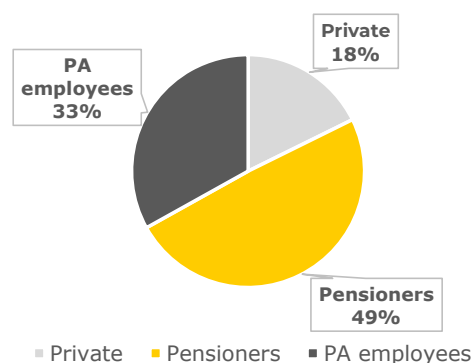
€ m



- **€35 turnover in 1Q26 (€29m in 1Q25)**

CQ Loans by Obligor

%



- **Loans outstanding -15% YoY** as a result of:
 - **Repayments:** €188m in 1 year (-€36m in 1Q26)
 - **Disposals:** €60m in 1 year (zero in 1Q26)
 - **New volumes:** €144m in 1 year (+€35m in 1Q26)
- **Breakdown by Obligor unchanged y/y:**
 - **Loans to PA employees and Pensioners** accounts for **82%** of **total outstanding** loans
- **Asset spread improving** thanks to new production:
 - **adjusted income margin** confirmed improvements registered in the previous quarter (3.2% vs 2.9% one year ago)

1Q26 – BALANCE SHEET

Figures in millions of Euro

	31/12/2025	31/03/2026	Change in % 31/03/2026 vs 31/12/2025
ASSETS			
Cash and cash equivalents	88	121	38%
Financial assets at fair value through P&L [Held to Sell]	2	1	nm
Financial assets at fair value through Other Comprehensive Income [Held to Collect and Sell]	1,186	1,262	6%
Loans at amortized cost	2,561	2,715	6%
Factoring	1,387	1,683	21%
CQ	573	572	0%
Pawn loans	155	-	-100%
SMEs State Guaranteed loans	188	175	-7%
Other ⁽¹⁾	258	285	10%
Securities at amortized cost [Held to Collect]	50	50	0%
Tangible and Intangible assets	93	57	-39%
Goodwill	31	4	-87%
Equity investments	1	1	0%
Other assets ⁽²⁾	357	480	34%
Total assets	4,338	4,687	8%
LIABILITIES AND EQUITY			
Due to banks	69	244	254%
Due to customers	3,442	3,644	6%
of which term deposits	2,261	2,350	4%
of which current accounts	310	274	-12%
Debt securities issued	209	156	-25%
Other liabilities	266	296	11%
Shareholders Equity	352	347	-1%
Total liabilities and equity	4,338	4,687	8%

- **Govies' portfolio slightly increased ytd (nominal value €1,300m vs €1,204m as of YE25)** with an average duration of 16.7 months (16 months as at 31.12.2024), exclusively Italian Government bonds:
 - €1,250m 'Held to Collect and Sell', +8.3% ytd, with an average duration of 23 months (16.3 months as of 31.12.2025)
 - €50m 'Held to Collect', flat ytd, with an average duration of 23.4 months (26.2 months as of 31.12.2025)
- **Loans at amortized cost €2,715m (+6% ytd):**
 - **Factoring receivables** at €1,683, **+21% ytd** due to solid turnover (+29% y/y) driven in particular by both PA and entertainment sector and also due to no disposals Made in the quarter.
 - **CQ loans** at €572m, **-15% y/y**, due to maturities and repayments higher than new production but flat ytd thanks to a rebound in new production (+22% y/y) e no disposal in the first quarter. Loans were originated only through the Direct Channel (€35m in 1Q26 vs €29m in 1Q25)
- **Due to banks** increased in 1Q26 due to REPOs with some banking counterparties and ECB which helped to diversify funding sources with low duration.
- **Due to customers +6% ytd**, driven by an increase in term deposits (€2,350 vs €2,261) and Repos from clients which went up ytd (€948m vs €810m).
- **Debt securities -25% ytd**, driven by lower structured funding with both factoring and CQ receivables collateral

Note: (1) The item include "Loans to banks" respectively as at 31.12.2025, and 31.03.2026 equal respectively to €19.2m and €18.5m. (2) Tax credits for 'superbonuses' €314m and €229m respectively as at 31.12.2025 and 31.03.2026.

TOTAL GROSS INCOME

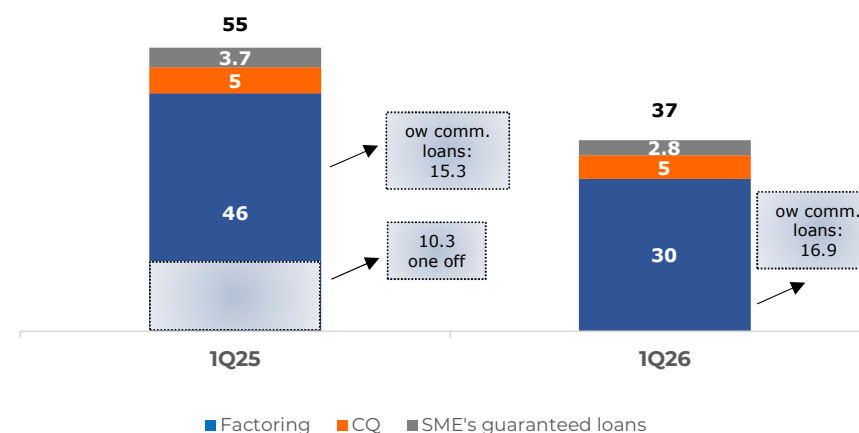
1Q26 Total gross income -32% y/y: **a) Factoring:** -35% y/y (€30m) for a tough comparison y/y mainly due to €10.6m positive one off registered in 1Q25 and related to the inclusion of "CEDU" receivables in the accrual perimeter, €2.9m gain from disposals in 1Q25 (no gain in 1Q26) and physiological lower revenues from trading superbonus (€8.8m in 1Q25 vs 5.5m in 1Q26); **b) CQ:** lower contribution y/y (€4.5m vs €5.0m) with a negative impact from lower loans partially compensated by better spread; **c) SMEs State guaranteed loans:** lower revenues (€2.8m vs €3.7m) due to lower loans

Breakdown of revenues from factoring:

- a) **commercial loans, tax credit** contribution (€23.6m vs 28.5m).
- b) **factoring LPIs from legal action** equal to €4.4m (€10.7m as of 1Q25):
 - of which accrual €1.3m (€7.2m as of 1Q25)
 - of which "extra collection" €3.1m (€3.5m as of 1Q25).
- c) **factoring extra judicial off BS LPI** equal to €1.2m (€1.0m as of 1Q25).

Factoring gross income include **€5.5m** revenues from **Superbonus** (€8.8m in 1Q25)

Total Gross Income¹
€ m

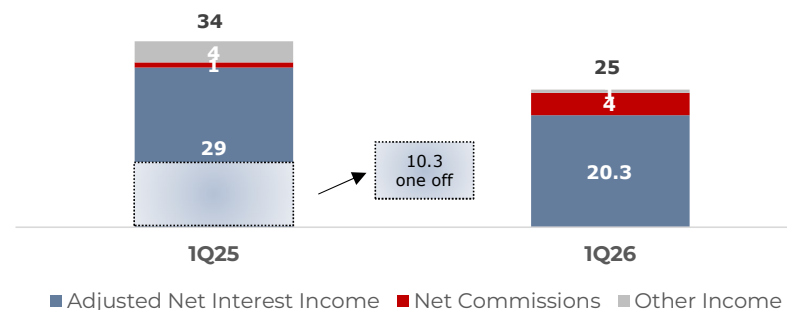


Note: (1) Total gross income calculated as Period Interest Income + Commission Income + Gain for asset disposals + trading Superbonus - excluding the contribution from securities portfolio, PPA, credit due from banks and Repo (Balance Sheet and Financial Statement figures); (2) Calculated as [Period Interest Income + Commission Income + Gain for asset disposals + trading Superbonus] / [Average net customer loans at the end of the period] - excluding the contribution from securities portfolio, PPA, credit due from banks and Repo (Balance Sheet and Financial Statement figures); /* Adjusted income margin calculated ex auction fees.

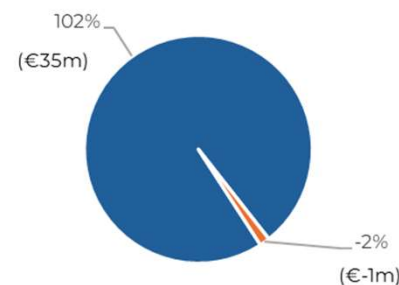
NET BANKING INCOME BREAKDOWN

- **1Q26 Total Net Banking Income registered a decrease y/y (~26%)** due to lower net interest income (lower LPI from legal actions), lower revenues from trading superbonus and slightly lower financial portfolio contribution partially offset by lower cost of funding
- **Adj NII (NII + trading on Superbonus) decreased by 30% y/y** due to lower interest income from factoring (€21.4m in 1Q26 vs €31.9m in 1Q25), from financial portfolio (€7.1m vs €9.2m), partially offset by lower interest expenses (€23.9m vs €32.8m). Both the SME's segment and the CQ division reported a lower contribution y/y (SME's 2.8m vs €3.7m / CQ (€4.5m vs €5.0m) due to lower average volumes.
- **Fees sharply increased y/y** (€4.0m vs €0.9m) thanks to factoring (+€0.8m y/y due to higher volumes) and servicing and collection business (+€1.6mn due to higher managed volumes)
- **Other Income decreased y/y** (€0.6m vs €3.8m) due to flat result from our Treasury department (€0.9m gain from govies portfolio vs €0.9m registered in 1Q25) and basically no gain from the sale of factoring and CQ ptf (€2.9m in 1Q25).
- **Total Net Banking Income breakdown by divisions: Factoring** (€24m vs €35m as of 1Q25) **CQ** (€0.9m vs €-1m as of 1Q25).
- **Contribution to total net revenues:** factoring division 96%, CQ 3%.

Net Banking Income Breakdown¹
€ m



By Business Line (1Q25)
% (€34 m)



■ Factoring ■ CQ

By Business Line (1Q26)²
% (€25 m)

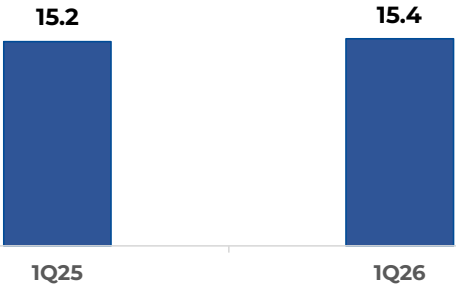


■ Factoring ■ CQ

1. Adjusted Net Interest Income = Net interest Income + Trading on Superbonus
2. The contribution of single divisions to total income include the income generated from treasury portfolio and allocated to single divisions.

COST BASE STABLE, DESPITE PRESENCE OF EXTRAORDINARY ITEMS

Total Operating Costs
€ m



Personnel Expenses
€ m

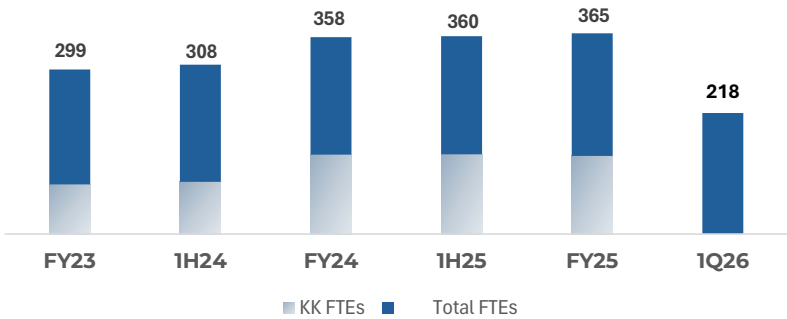


Other Operating Costs, D&A and Risk Provisions
€ m



- **Total costs were slightly up y/y** as a result of flat personnel costs, higher administrative costs and lower risk provisions
- **Personnel Expenses were flat y/y** and do not include variable component as requested by Bank of Italy. Figures are net of Kruso Kapital (KK) which has been reclassified under the activities under disposals. FTEs net of KK are equal to 218 people.
- **Administrative costs increased by 2% y/y** and include some non recurrent consultancy costs linked to the voluntary tender and exchange offer, some credit-related costs (i.e. origination, collection and insurance) and SRT partially offset by lower IT costs. Negligible risk provisions booked in 1Q26 (€0.1mn vs €1.6m in 1Q25). All figures are net of KK numbers.

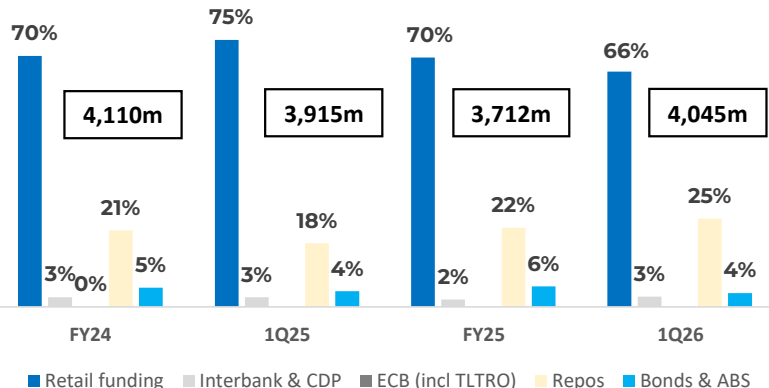
FTEs Evolution
(#)



TERM DEPOSITS UP Q/Q, COST OF FUNDING FURTHER DOWN

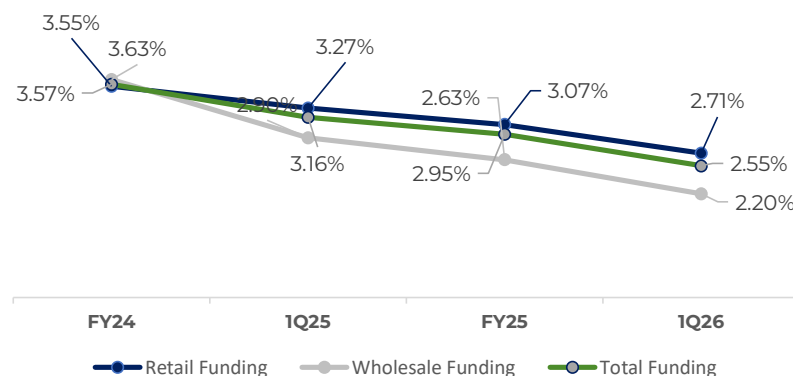
Total Funding Breakdown

(%)



Funding Cost

(%)

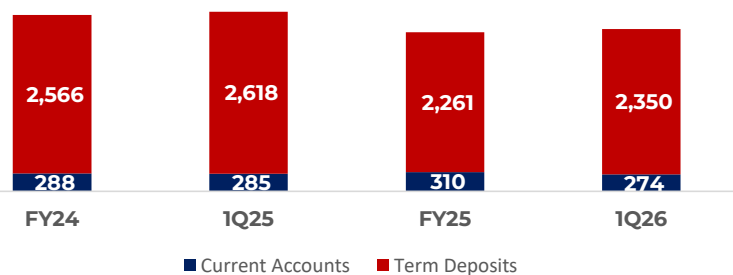


- **Retail Funding** represents **66% of total funding** as of 1Q26
- **Term deposits** decreased by 10% y/y, **Retail funding** decreased by 9% y/y but grew by +4% q/q; yearly trend driven by the bank's decision **to optimize the funding structure** given loans decrease registered in FY25 but reversed in 1Q26 due to rebound in factoring turnover. **Average residual maturity of term deposits equal to 16 months**

Retail Funding by Instrument

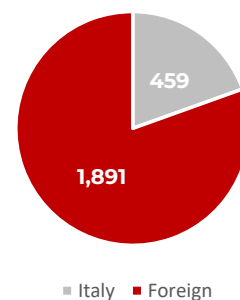
€ m

16 months
avg. residual
maturity of term
deposits



Term Deposits - Breakdown by Geography

€ m

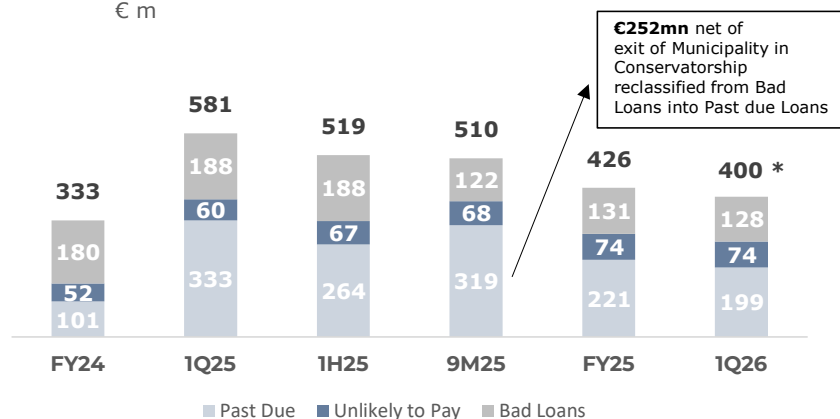


- **Term deposits breakdown by geography:** 80% from abroad, 20% from Italy
- **Net inflows in term deposits from abroad** (+€115m in 1Q26) while **some outflows in Italy** (-€22m in 1Q26)
- **REPOs** were up y/y
- **Cost of funding** down y/y (-58bps) was equal to **2.55% in the 1Q26**, cost of **wholesale funding** (-63bps y/y), cost of **retail funding** (-56bps y/y)

EVOLUTION OF NON PERFORMING EXPOSURE

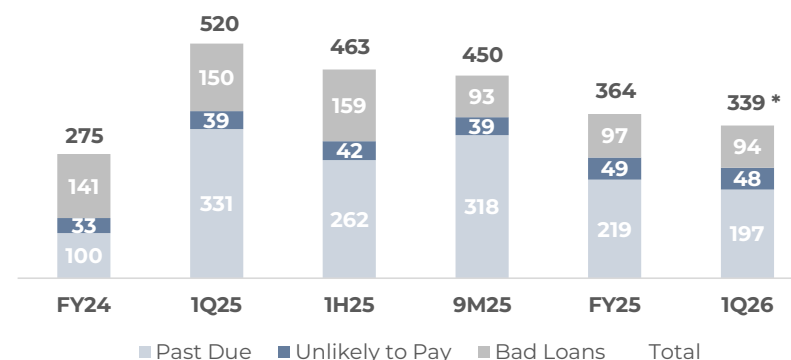
Gross Non Performing Exposure

€ m



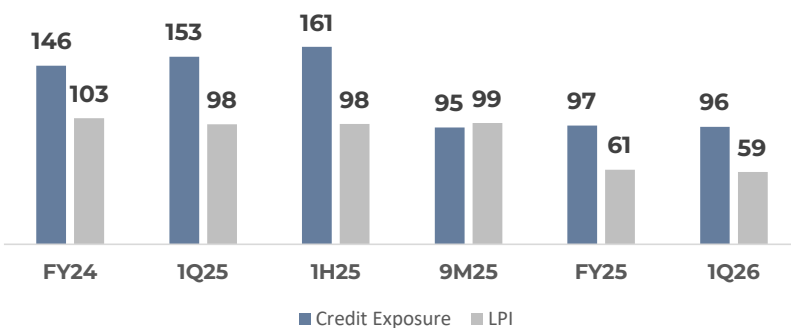
Net Non Performing Exposure

€ m



Exposure to Municipality in Conservatorship & LPI off BS**

€ m



Gross NPE ratio decreased to 14.5%, from 16.7% as at 31 December 2025 / **Net NPE ratio** over the same period **decreased to 12.6% from 14.6%**. This trend reflects an increase in the absolute weight of performing loans and a reduction in non-performing exposures, mainly related to past-due loans, which is still high due to “New DoD” rules.

The figure as at 31 March 2026 **does not include the gross non-performing loans of the KK Group amounting to €12.3m** (€17.2m at 31 December 2025), nor performing gross loans of €161.0mn (€138.5m at 31 December 2025).

Past-due exposures excluding the KK Group decreased by €12 million in 1Q26 and continue to **relate predominantly to the non-recourse public administration factoring portfolio (88% on total exposure)**, a segment that — notwithstanding the new rules adopted for regulatory reporting purposes — does not present specific concerns in terms of credit quality or recovery prospects. **Total Past due factoring exposure** is equal to **€188m**.

Net Non Performing Exposure (€339mn) decreased by -35% since 1Q25 when the different interpretation of DoD rules has been adopted in accordance with Bank of Italy recommendations.

Total LPIs off balance sheet as of 1Q26 are equal to **€59m** of which **€44m eligible for ECHR ruling**

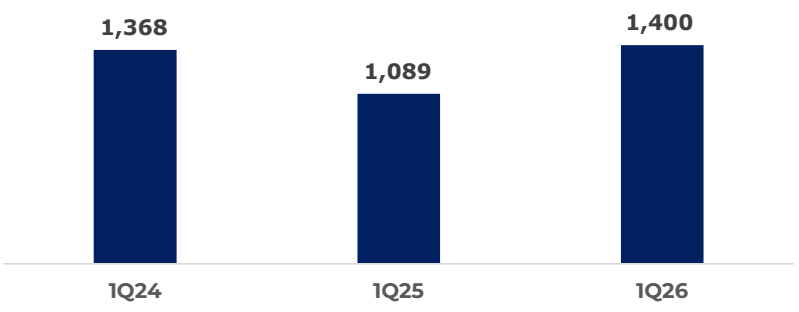
Cost of credit amounted to **62bps**, distributed across the different exposures.

* 1Q26 Gross and Net NPEs figures are net of KK numbers as KK, starting from 1Q26 is among discontinued activities / **Figures include also LPI belonging to few Municipalities emerged from Conservatorship

ANNEXES

FACTORING: BREAKDOWN BY TYPE AND GEOGRAPHY

Factoring Turnover
€ m

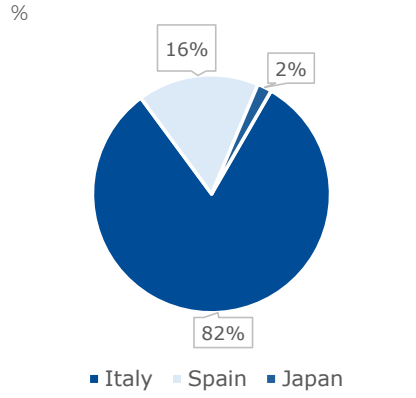


+29% y/y
due to higher receivables from PA
and Private sector and lower
Superbonus

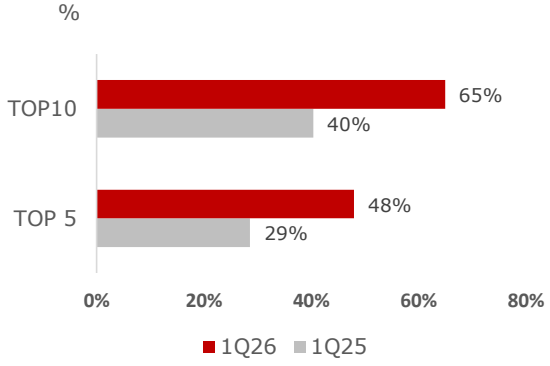
Turnover generated by agreements
with Italian Retail banks:
6% in 1Q26

1Q26 Factoring Turnover breakdown

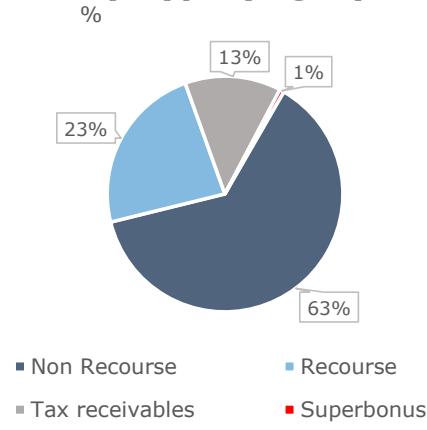
By Geography (1Q26)



Customer Concentration

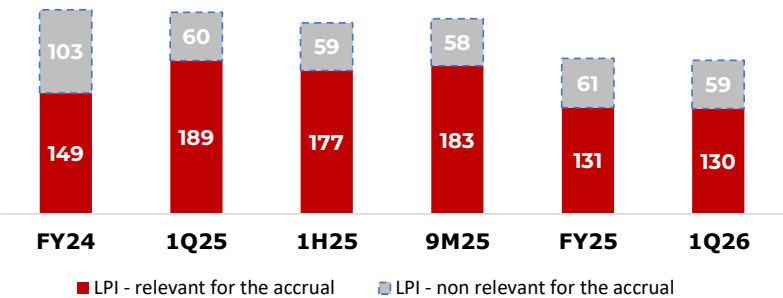


By Type (1Q26)



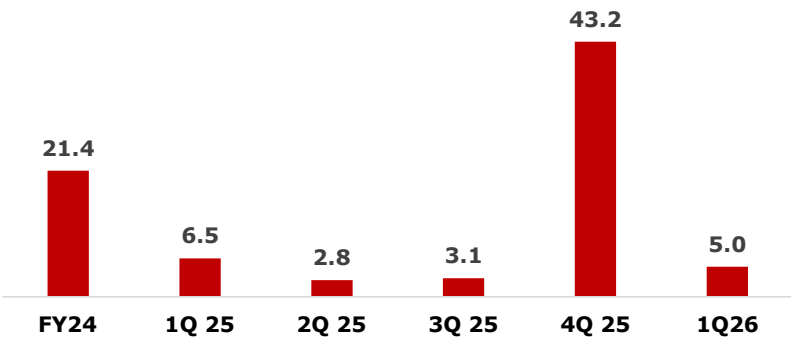
LATE PAYMENT INTEREST

Due LPI Stock - Assets in Legal Action
€ m



€80.3m accrual
booked through
P&L

Total Collected Cashed-in LPI
€ m



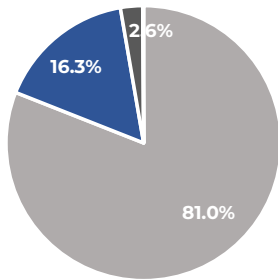
1Q26 – INCOME STATEMENT

Figures in millions of Euro

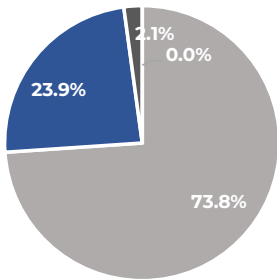
	1Q 2025	1Q 2026	1Q 2026 vs 1Q 2025 change (%)
Interest income	52.8	38.7	-27%
Interest expenses	(32.7)	(23.9)	-27%
Net interest income	20.1	14.8	-26%
Commission income	5.2	7.6	46%
Commission expenses	(4.3)	(3.6)	-17%
Net commission	0.9	4.0	>100%
Net income from trading	8.8	4.8	-45%
Net income from disposal/repurchase assets:	3.8	1.8	-53%
<i>a) measured at amortised cost</i>	2.9	0.1	-97%
<i>b) measured at fair value through other comprehensive income</i>	0.9	1.7	81%
Net gains (losses) on other financial assets/liabilities at fair value through profit or loss	-	(0.5)	nm
b) other financial assets mandatorily measured at fair value	-	(0.5)	nm
Total income	33.6	24.9	-26%
Net impairment losses on loans	(3.6)	(3.9)	7%
Net operating income	30.0	21.0	-30%
Personnel expenses	(6.2)	(6.2)	0%
Other expenses	(9.0)	(9.2)	2%
Operating expenses	(15.2)	(15.4)	1%
Pre-tax profit from continuing operations	14.7	5.6	-62%
Taxes on income for the period from continuing operations	(5.8)	(2.7)	-53%
Profit after tax from continuing operations	9.0	2.9	-68%
Income (Loss) after tax from discontinued operations	3.2	1.7	-47%
Profit (Loss) for the period	12.2	4.6	-62%
Minority interests	(0.6)	(0.8)	33%
Profit (loss) for the period attributable to the shareholders of the Parent	11.6	3.8	-67%

ASSET QUALITY BREAKDOWN BY LOANS

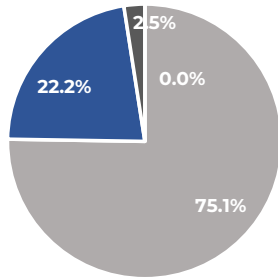
Gross Bad loans



31.12.2024

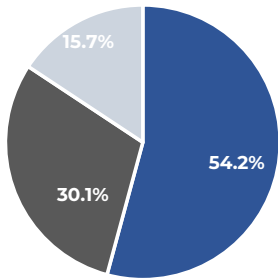


31.12.2025

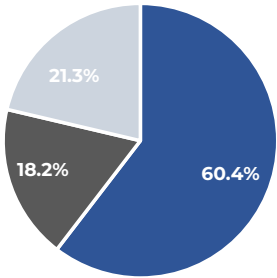


31.03.2026

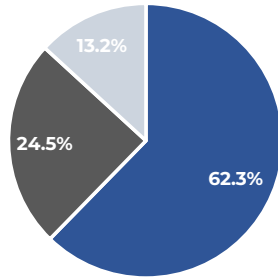
Gross Unlikely to Pay



31.12.2024



31.12.2025



31.03.2026

Conservatorships (factoring) Factoring SME's Other

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